

MARKETING PLAN



A WORLD OF OPPORTUNITIES WITH DNX

Definition of Terms	
PV	Point Value, for qualification and status.
SV	Sales Value, for calculation of Bonus and Incentive.
Personal Point Value (PPV) / Personal Sales Value (PSV)	Total PV/SV generated from all personal cash invoices transacted in a month.
Personal Group Point Value (PGPV) / Personal Group Sales Value (PGSV)	Total PV/SV generated in a month by all downline distributors within personal group (ie. excluding breakaway QSAs) and own PPV/PSV.
Diamond Group Point Value (DGPV) / Diamond Group Sales Value (DGSV)	Total PV/SV generated in a month by all downline distributors within your diamond group (ie. excluding breakaway QSDs) and own PPV/PSV.
Qualified Star Agent (QSA)	Any SA who maintains 3,000PPV in a month.
Qualified Star Diamond (QSD)	Any Diamond who qualifies for 37% Star Group Bonus.
Travel Seminar Qualifier	Any SA and above who meets the Yearly Travel Seminar Incentive Points (TSIP) Quota set of the year.

Introduction of Remuneration

1. Retail Profit (>15%)

2. Bonus (71%) and Cash Incentive (PHP112,500)

a	Group Bonus	6% - 21%
b	Star Group Bonus	25% - 37%
c	Development Bonus	15%
d	International Profit Sharing	2%
e	Leadership Bonus	15%
f	Travel Seminar Incentive	2%
g	One Time HP Cash Incentive	PHP12,500
h	One Time Overseas Trip Cash Incentive	PHP100,000

Status	Condition
Distributor	Age 18 years and a sponsor.
Star Agent (SA)	 Achieves accumulated Group Sales of 45,000PV
Star Ruby (SR)	 Sponsors 3 First Generation Star Agents (SA)
Star Diamond (SD)	 With 6 First Generation Star Agents (SA) & qualifies for 37% Star Group Bonus
Executive Star Diamond (ESD)	 Star Diamond who sponsors 1 Star Diamond*
Senior Star Diamond (SSD)	 Star Diamond who sponsors 2 Star Diamonds*
Executive Senior Star Diamond (ESSD)	 Star Diamond who sponsors 3 Star Diamonds*
Double Diamond (DD)	 Star Diamond who sponsors 4 Star Diamonds*
Executive Double Diamond (EDD)	 Star Diamond who sponsors 5 Star Diamonds*
Triple Diamond (TD)	 Star Diamond who sponsors 6 Star Diamonds*
Executive Triple Diamond (ETD)	 Star Diamond who sponsors 7 Star Diamonds*
Gold Diamond (GD)	 Star Diamond who sponsors 8 Star Diamonds*
Executive Gold Diamond (EGD)	 Star Diamond who sponsors 9 Star Diamonds*
Crown Diamond (CD)	 Star Diamond who sponsors 10 Star Diamonds*
Executive Crown Diamond (ECD)	 Star Diamond who sponsors 11 Star Diamonds*
Senior Crown Diamond (SCD)	 Star Diamond who sponsors 12 Star Diamonds*
Executive Senior Crown Diamond (ESCD)	 Star Diamond who sponsors 13 Star Diamonds*
Double Crown Diamond (DCD)	 Star Diamond who sponsors 14 Star Diamonds*
Executive Double Crown Diamond (EDCD)	 Star Diamond who sponsors 15 Star Diamonds*
Triple Crown Diamond (TCD)	 Star Diamond who sponsors 16 Star Diamonds*
Executive Triple Crown Diamond (ETCD)	 Star Diamond who sponsors 17 Star Diamonds*
Gold Crown Diamond (GCD)	 Star Diamond who sponsors 18 Star Diamonds*
Executive Gold Crown Diamond (EGCD)	 Star Diamond who sponsors 19 Star Diamonds*
Crown Ambassador (CA)	 Star Diamond who sponsors 20 Star Diamonds*

* As per dynamic compression.

1. Retail Profit (>15%)

Direct profit for distributors is when they sell DXN products to non-DXN distributors. Retail profit is the difference between distributor price and retail price.

2. Group Bonus (6% - 21%)

To be entitled for this Group Bonus, you need to maintain 1,000PPV each month.

Accumulated Group PV	Bonus
45,000 and above	21%*
32,500	18%
20,000	15%
10,000	12%
3,000	9%
1,000	6%

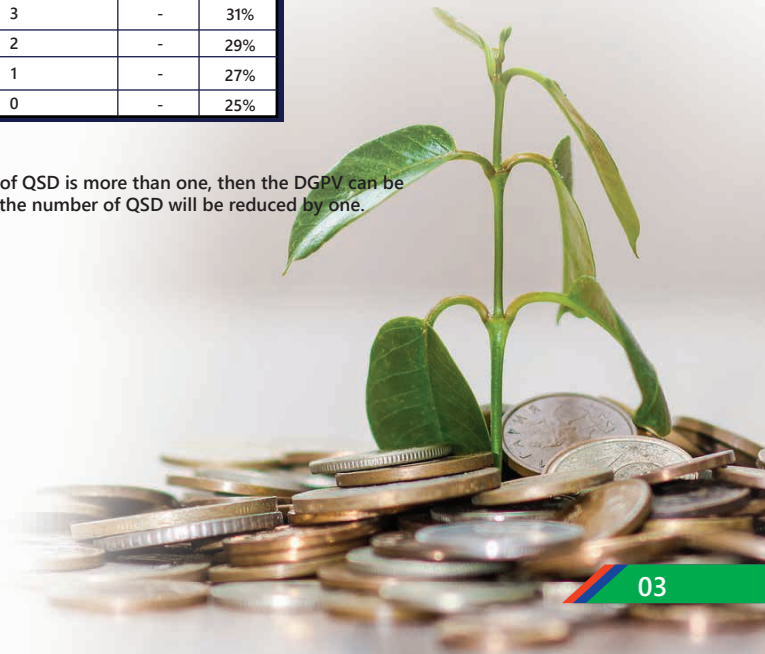
*If a Star Agent (21%) maintains 3,000PPV, he will become a Qualified Star Agent (25%).

3. Star Group Bonus (25% -37%)

To be entitled for this Star Group Bonus, you must be a SA and maintain 3,000PPV (QSA) each month.

No. of SA (1st Generation)	No. of Qualified SA Lines	DGPV	Bonus
6	-	50,000	37%
	4	25,000 #	
5	-	30,000	35%
	4	20,000	
4	4	-	33%
3	3	-	31%
2	2	-	29%
1	1	-	27%
0	0	-	25%

For SSD and above, if the number of QSD is more than one, then the DGPV can be borrowed from one of the QSD and the number of QSD will be reduced by one.



4. Development Bonus (15%)

To be entitled for this Development Bonus, you must be a SA and maintain 3,000PPV (QSA) each month.

Level of Qualified SA	Bonus
1 st Level	5%
2 nd Level	4%
3 rd Level	3%
4 th Level	2%
5 th Level	1%

5. International Profit Sharing (2%)

To be entitled for this International Profit Sharing (IPS) you must be a Qualified Star Diamond (QSD).

$$\text{IPS Fund} = \text{Overall Company's Sales in SV} \times 2\%$$

Your IPS entitlement

$$= \text{IPS Fund} \times \frac{\text{Your IPS Points for the month}}{\text{Total IPS Points for all Qualified Star Diamonds and above}}$$

Your IPS Point calculation:

Level of Qualified SD	IPS Point
Personal	DGSV X 100%
1 st Level QSD (L1)	+ L1 DGSV X 50%
2 nd Level QSD (L2)	+ L2 DGSV X 40%
3 rd Level QSD (L3)	+ L3 DGSV X 30%
4 th Level QSD (L4)	+ L4 DGSV X 20%
5 th Level QSD (L5)	+ L5 DGSV X 10%



6. Leadership Bonus (15%)

To be entitled for this Leadership Bonus, you must be a Qualified Star Diamond (QSD).

No. of Qualified SD Lines	1	2	3	4	5
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	-	3%	4.8%	5.8%	6.5%
Minimum DGSV needed to Guarantee upline ('000)	27.5	55	82.5	110	110

No. of Qualified SD Lines	6	7	8	9	10
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	7.1%	7.6%	8%	8.3%	8.5%
Minimum DGSV needed to Guarantee upline ('000)	110	110	110	110	110

No. of Qualified SD Lines	11	12	13	14	15
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	8.7%	8.9%	9.1%	9.3%	9.5%
Minimum DGSV needed to Guarantee upline ('000)	110	110	110	110	110

No. of Qualified SD Lines	16	17	18	19	20
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	9.6%	9.7%	9.8%	9.9%	10%
Minimum DGSV needed to Guarantee upline ('000)	110	110	110	110	110



7. Travel Seminar Incentive (2%)

This Travel Seminar Incentive (TSI) shall be used by the qualifier for the travel seminar organised by the Company only. It is not exchangeable for cash and also not transferable. A qualifier may claim up to the maximum Travel Seminar Fare against his/her TSI for two (2) if married.

Travel Seminar Incentive Fund = Company's Annual Sales in SV X 2%

* To be shared as below:

- i) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SA and above who met the YEARLY TSIP QUOTA set for the year.
- ii) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SD and above who met the YEARLY TSIP QUOTA set for the year.

* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SA	Monthly Travel Seminar Incentive Point (TSIP)
Personal	PGSV X 100%
1 st Level QSA (L1)	+ L1 PGSV X 50%
2 nd Level QSA (L2)	+ L2 PGSV X 40%
3 rd Level QSA (L3)	+ L3 PGSV X 30%
4 th Level QSA (L4)	+ L4 PGSV X 20%
5 th Level QSA (L5)	+ L5 PGSV X 10%

* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SD	Monthly Travel Seminar Incentive Point (TSIP)
Personal	DGSV X 100%
1 st Level QSD (L1)	+ L1 DGSV X 50%
2 nd Level QSD (L2)	+ L2 DGSV X 40%
3 rd Level QSD (L3)	+ L3 DGSV X 30%
4 th Level QSD (L4)	+ L4 DGSV X 20%
5 th Level QSD (L5)	+ L5 DGSV X 10%

8. Hand Phone Cash Incentive (PHP 12,500.00) - One Time Only

When you have 3 immediate SA's who achieved 60,000 Accumulated GPV, then you will be entitled to receive this **One Time** Hand Phone Cash Incentive amounting to PHP 12,500.00.

*Only personally sponsored downlines counted.



Remuneration of
DXN MARKETING PLAN

9. Overseas Trip Cash Incentive (PHP 100,000.00) - One Time Only

When you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you will be entitled to receive this **One Time** Overseas Trip Cash Incentive amounting to PHP 100,000.00.

*Only personally sponsored downlines counted.



1. Retail Profit (>15%)

Direct profit for distributors is when they sell DXN products to non-DXN distributors. Retail profit is the difference between distributor price and retail price.

Example:

If you sell one unit of a DXN Product to a non-DXN distributors, you will earn the retail profit as below:

One unit of DXN Product	
Distributor Price	PHP 350.00
Retail Price	PHP 420.00

Therefore,

Retail Price – Distributor Price = Retail Profit

PHP420 - PHP350 = PHP70.00

YOUR retail profit is PHP70.00 (20% from distributor price)



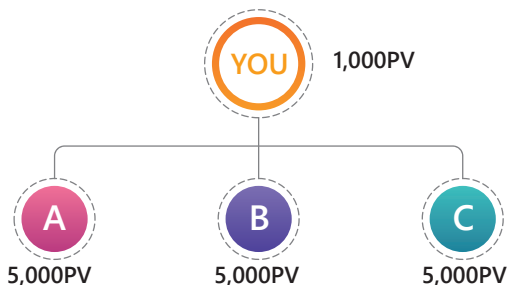
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* Assume 1,000PV=1,100SV for all the following Bonuses and Incentives calculations.

2. Group Bonus (6%-21%)

CASE 1

If in the first month you have acquired 1,000PV and sponsored 3 new distributors with 5,000PV each:



Personal PV (PPV)	= 1,000PV
Personal SV (PSV)	= 1,100SV
Personal Group PV (PGPV)	= 16,000PV
Personal Group SV (PGSV)	= 17,600SV

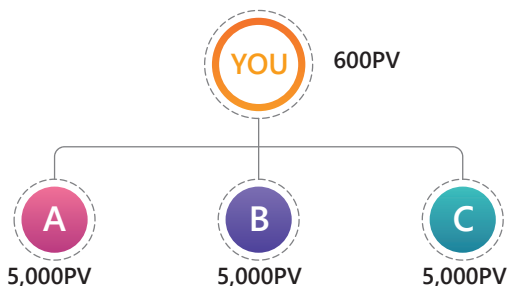
Your Group Bonus	= (17,600SV X 12%) - (5,500SV X 9%)
	= (5,500SV X 9%) - (5,500SV X 9%)
	= PHP 2,112.00 - PHP 495.00 - PHP 495.00 - PHP 495.00
	= <u>PHP 627.00</u>

Therefore:

Your Group Bonus is PHP627.00 and Group Bonus for A, B and C is PHP495.00 each.

CASE 2

If YOU have acquired 600PV and each one of your downline achieved 5,000PV:



Personal PV (PPV)	= 600PV
Personal SV (PSV)	= 660SV
Personal Group PV (PGPV)	= 15,600PV
Personal Group SV (PGSV)	= 17,160SV

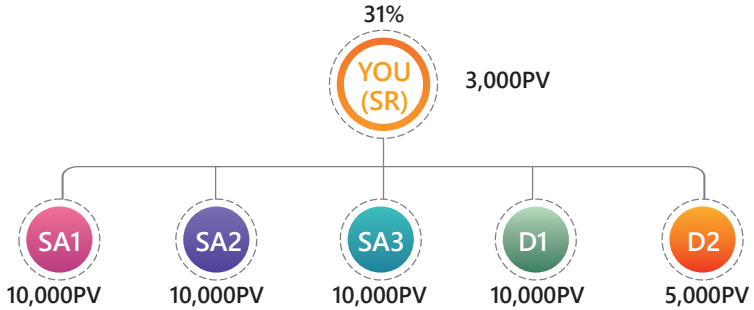
You are not qualified to receive any bonus because your Personal PV is less than 1,000PV. To qualify for Group Bonus, YOU must have a minimum of 1,000PV.

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3. Star Group Bonus (25%-37%)

CASE 1

If YOU are a Star Ruby (SR) and have sponsored 3 Star Agents (SA) and 2 distributors :



Personal PV (PPV)	= 3,000PV
Personal SV (PSV)	= 3,300SV
Personal Group PV (PGPV)	= 18,000PV
Personal Group SV (PGSV)	= 19,800SV

Your Star Group Bonus	= (52,800SV X 31%) - (11,000SV X 25%)
	- (11,000SV X 25%) - (11,000SV X 25%)
	- (11,000SV X 12%) - (5,500SV X 9%)
	= PHP 16,368.00 - PHP 2,750.00 - PHP 2,750.00
	- PHP 2,750.00 - PHP 1,320.00 - PHP 495.00
	= PHP 6,303.00

Therefore:

YOUR Star Group Bonus is PHP 6,303.00.

SA1, SA2 and SA3 will earn PHP 2,750.00 each.

Group Bonus for D1 is PHP 1,320.00 and D2 is PHP 495.00.

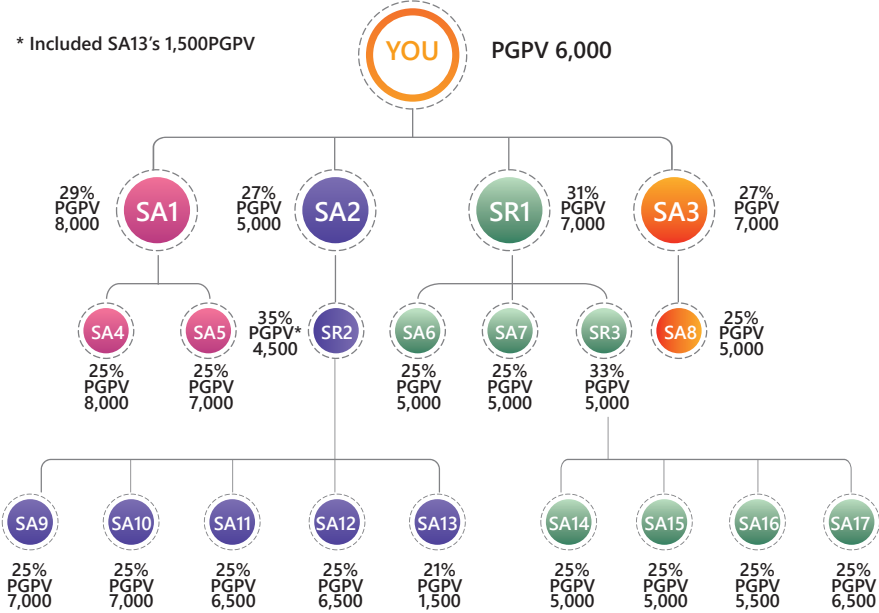
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CASE 2

If YOU are a Star Diamond with 6 SAs (1st Generation), 3,000PPV and 6,000PGPV.
At the same time, YOU have some downlines with the status of Star Ruby (SR) and Star Agent (SA) who have at least 3,000PPV.

The Star Group Bonus entitlement (%) for YOU and your downlines will be as follow:
37%

* Included SA13's 1,500PGPV



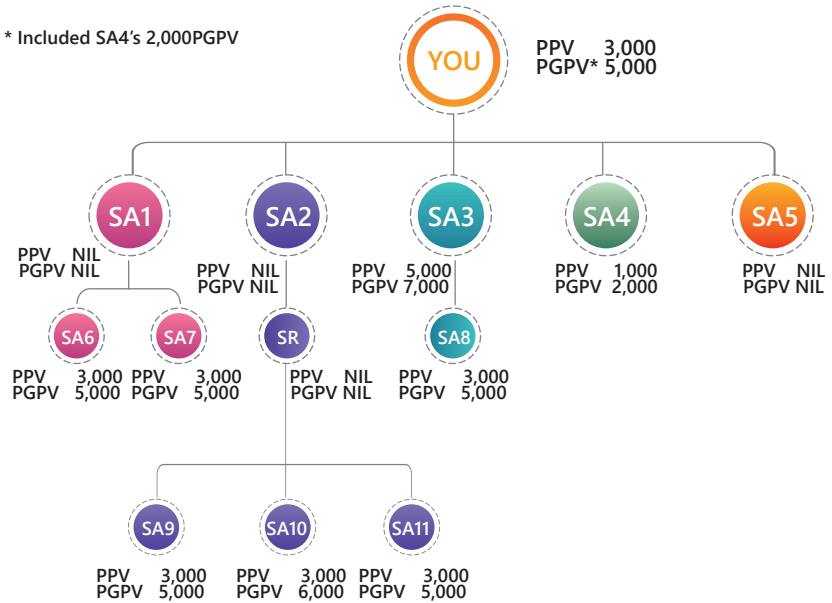
Star Group Bonus (%)

	Status	No of Qualified SA Lines	PPV	PGPV	DGPV	SGB entitlement (%)
YOU	SD	4	3,000	6,000	121,500	37%
SA1	SA	2	3,000	8,000		29%
SA2	SA	1	3,000	5,000		27%
SR1	SR	3	3,000	7,000	44,000	31%
SR2	SR	4	3,000	4,500	31,500	35%
SR3	SR	4	3,000	5,000	27,000	33%
SA4	SA	0	3,000	8,000		25%
SA13	SA	0	1,000	1,500		21%

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CASE 3

If YOU are a Star Ruby (SR) with 5 SAs (1st Generation), 3,000PPV and 5,000PGPV.
At the same time, YOU have downlines with the status of Star Ruby (SR) and Star Agent (SA).
Some of the SR or SA are inactive (i.e. SA1, SA2, SA5 & SR).



Therefore,

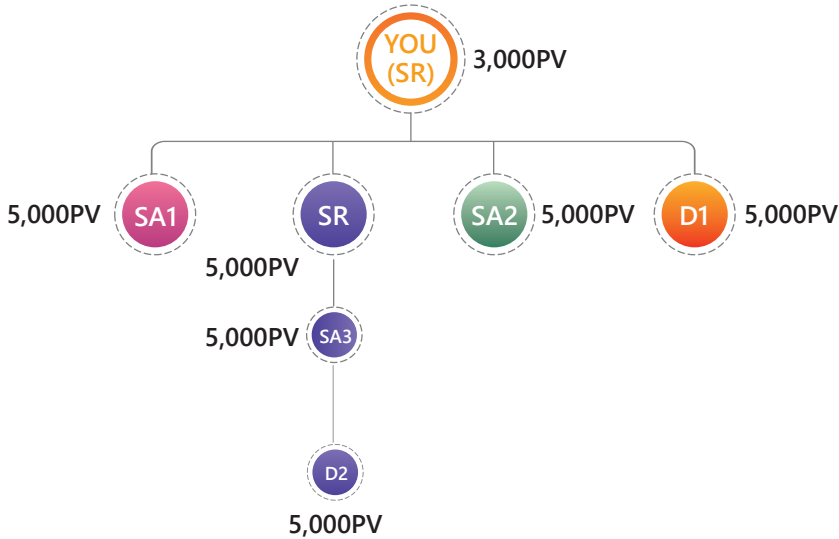
YOU are entitled to 35% of Star Group Bonus even you have only 3 qualified SA lines. It is because YOU have 5 SAs (1st Generation) and obtained 43,000DGPV.

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4. Development Bonus (15%)

CASE 1

For Development Bonus, if YOU are a Star Ruby (SR) and have downlines as below:



Personal PV (PPV) = 3,000PV
 Personal SV (PSV) = 3,300SV
 Personal Group PV (PGPV) = 8,000PV
 Personal Group SV (PGSV) = 8,800SV

YOUR Development Bonus = $(16,500SV \times 5\%) + (11,000SV \times 4\%)$
 = PHP 825.00 + PHP 440.00
 = **PHP 1,265.00**

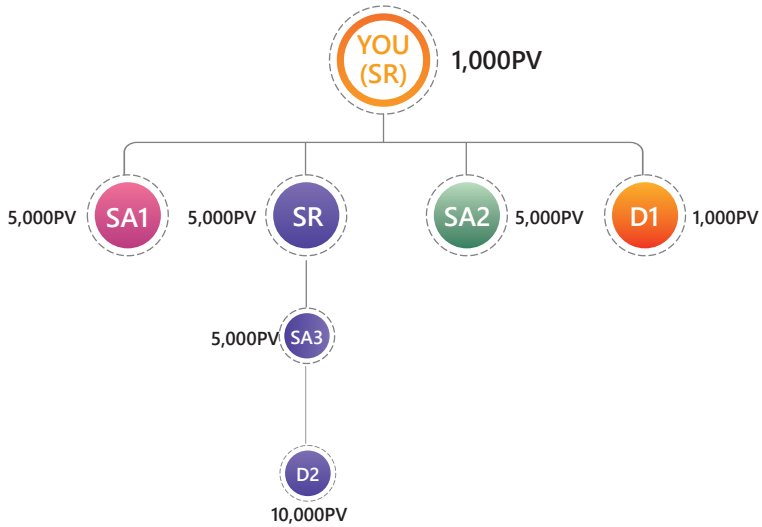
Therefore:

YOUR Development Bonus is PHP 1,265.00.

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CASE 2

For Development Bonus, if YOU are a Star Ruby (SR) and have downlines as below:



- Personal PV (PPV) = 1,000PV
- Personal SV (PSV) = 1,100SV
- Personal Group PV (PGPV) = 2,000PV
- Personal Group SV (PGSV) = 2,200SV

Therefore:

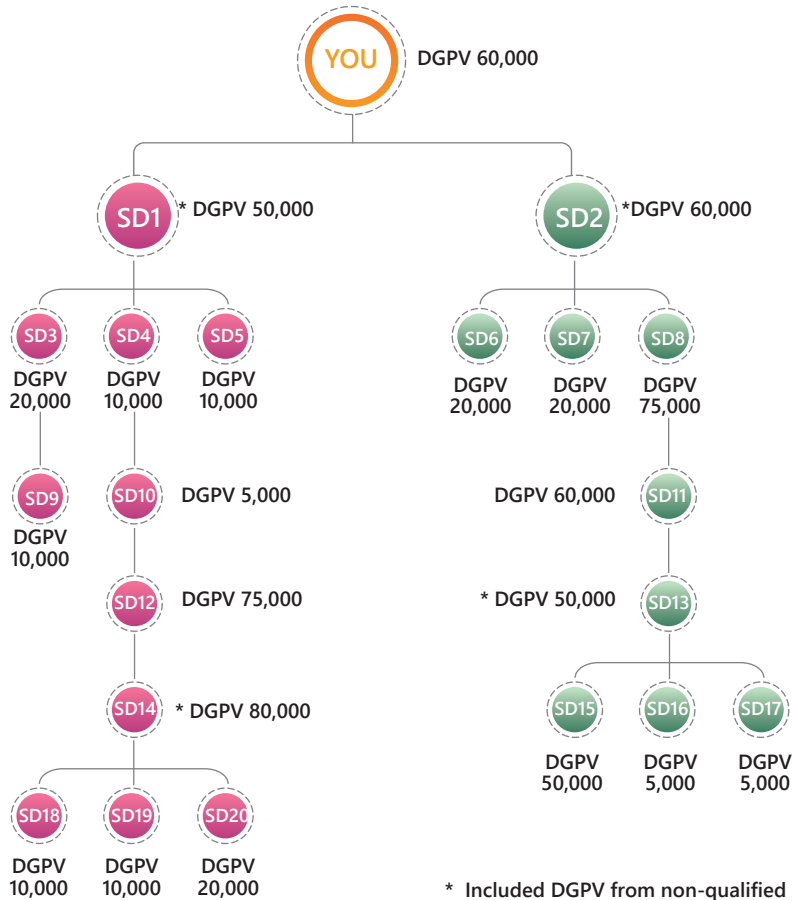
YOU are not qualified to earn the development bonus because your Personal PV is less than 3,000PV.

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5. International Profit Sharing (2%)

EXAMPLE

YOU are a Senior Star Diamond (SSD) and have downlines of Star Diamond (SD) and above.



Non-qualified SD : SD3, SD4, SD5, SD6, SD7, SD9, SD10, SD16, SD17, SD18, SD19 & SD20
 Qualified SD : YOU, SD1, SD2, SD8, SD11, SD12, SD13, SD14 & SD15

Assumptions : -

- 1,000PV equals to 1,100SV.
- There are 68 Star Diamonds and above in the company and the Total IPS Point is 5,500,000 points.
- Total company's sales for that particular month is 22,000,000SV.

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IPS Point for YOU:

	DGSV		IPS points
YOU	66,000	X 100%	= 66,000
1 st Level: SD1 + SD2	121,000	X 50%	= 60,500
2 nd Level: SD12 +SD8	165,000	X 40%	= 66,000
3 rd Level: SD14 + SD11	154,000	X 30%	= 46,200
4 th Level: SD13	55,000	X 20%	= 11,000
5 th Level: SD15	55,000	X 10%	= 5,500
YOUR Total IPS Point			<u>255,200</u>

Therefore:

YOUR International Profit Sharing

$$\begin{aligned}
 &= \text{IPS FUND} \times \frac{\text{Your IPS Point for the month}}{\text{Total IPS Point for all Qualified Star Diamond \& above}} \\
 &= 2\% \times 22,000,000\text{SV} \times \frac{255,200\text{pts}}{5,500,000\text{pts}} \\
 &= \underline{\underline{\text{PHP } 20,416.00}}
 \end{aligned}$$

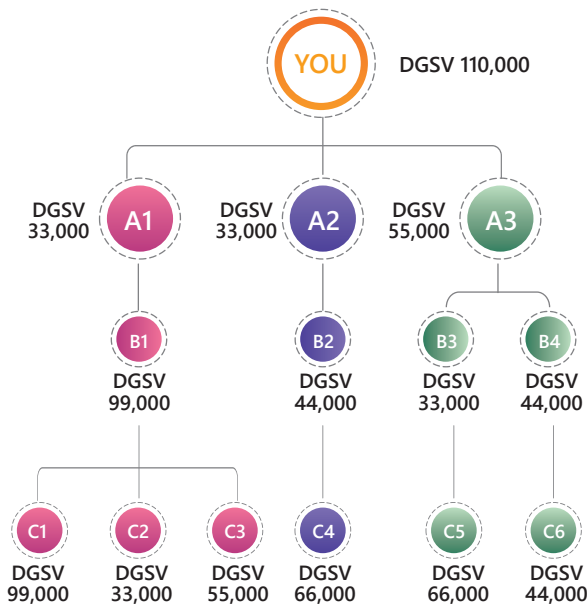
International Profit Sharing

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6. Leadership Bonus (15%)

CASE 1

YOU are an Executive Senior Star Diamond (ESSD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus.



YOUR Leadership Bonus:

1st Level qualified SD:

A1 + A2 + A3

$$= 121,000\text{SV} \times 5\%$$

$$= \text{PHP } 6,050.00$$

2nd Level and below qualified SD:

B1 + C1 + C2 + C3 + B2 + C4 + B3 + B4
C5 + C6

$$= 473,000\text{SV} \times 4.8\%$$

$$= 110,000\text{SV} \times 1.8\%$$

$$= \text{PHP } 22,704.00$$

$$= \text{PHP } 1,980.00$$

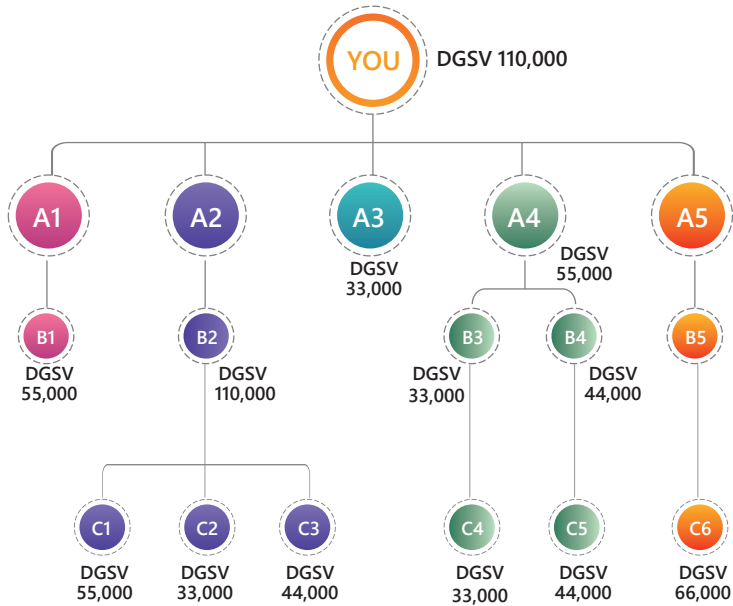
YOUR Leadership Bonus

PHP 30,734.00

Explanation On The
DXN MARKETING PLAN REWARD

CASE 2

YOU are an Executive Double Diamond (EDD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5 & B5.



YOUR Leadership Bonus:

1st Level qualified SD:

$$B1 + B2 + A3 + A4 + C6 = 319,000SV \times 5.0\% = \text{PHP } 15,950.00$$

2nd Level and below qualified SD:

$$C1 + C2 + C3 + B3 + B4 = 209,000SV \times 6.5\% = \text{PHP } 13,585.00$$

$$C4 + C5 = 77,000SV \times 3.5\% = \text{PHP } 2,695.00$$

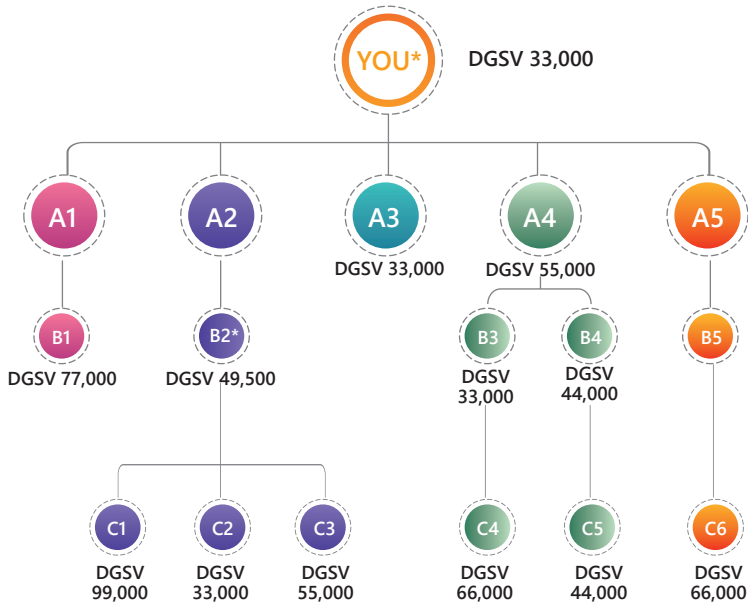
YOUR Leadership Bonus

PHP 32,230.00

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CASE 3

YOU are an Executive Double Diamond (EDD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5 & B5.



YOUR Leadership Bonus:

1st Level qualified SD:

B1 + B2 + A3 + A4 + C6	=	280,500SV		
Add: Guarantee from Downline (B2)	=	33,000SV		
Less: Guarantee Upline (YOU)	=	(77,000SV)		
		<u>236,500SV</u>	X 5.0%	= PHP 11,825.00

2nd Level and below qualified SD:

C1 + C2 + C3 + B3 + B4	=	264,000SV		
Less: Guarantee Upline (B2)	=	(33,000SV)		
		<u>231,000SV</u>	X 6.5%	= PHP 15,015.00

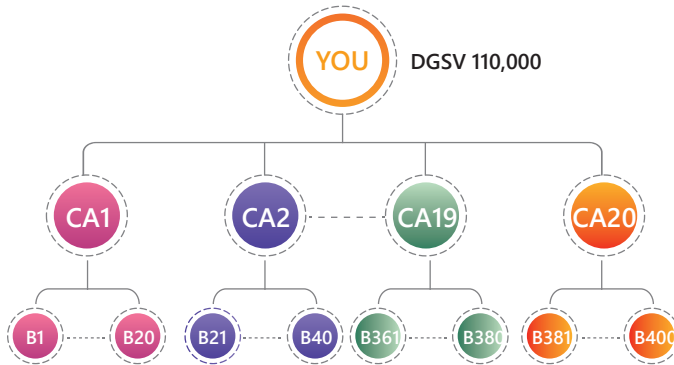
C4 + C5	=	110,000SV	X 3.5%	= <u>PHP 3,850.00</u>
YOUR Leadership Bonus				<u>PHP 30,690.00</u>

* YOU need to guarantee upline 110,000DGSV.

* B2 need to guarantee upline 82,500DGSV.

CASE 4

YOU are a Crown Ambassador (CA) and have 20 first generation Crown Ambassadors (CAs) with 110,000DGSV each. All CAs have 20 Qualified SDs with 110,000DGSV each.



Therefore:
Your Leadership Bonus

1st Level Qualified SD: 110,000DGSV X 20 X 5%	= PHP 110,000.00
2nd Level Qualified SD: 110,000DGSV X 400 X 10%	= PHP 4,400,000.00
	<u>PHP 4,510,000.00</u>

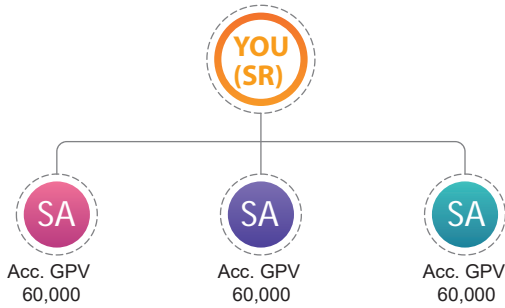


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7. One Time Hand Phone Cash Incentive

EXAMPLE

After you have sponsored 3 immediate SAs who achieved 60,000 Accumulated GPV.



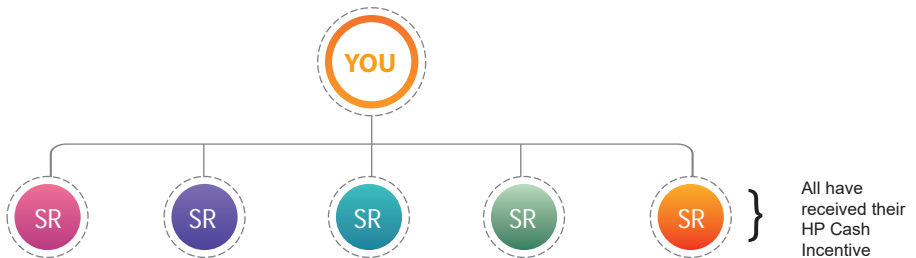
Therefore:

YOU are qualified to receive the One Time Hand Phone Cash Incentive amounting to PHP 12,500.00.

8. One Time Overseas Trip Cash Incentive

EXAMPLE

After you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you are qualified for this One Time Overseas Trip Cash Incentive.



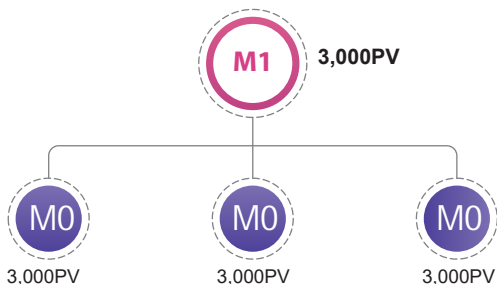
Therefore:

Once YOU have fulfilled the requirements, YOU are qualified for One Time Overseas Trip Cash Incentive amounting to PHP 100,000.00.

Assumptions :-

- * Personal Sales for each distributor is 3,000PPV per month.
- * Each distributor sponsors 3 new distributors in each month.
- * 1,000PV = 1,100SV

1st Month



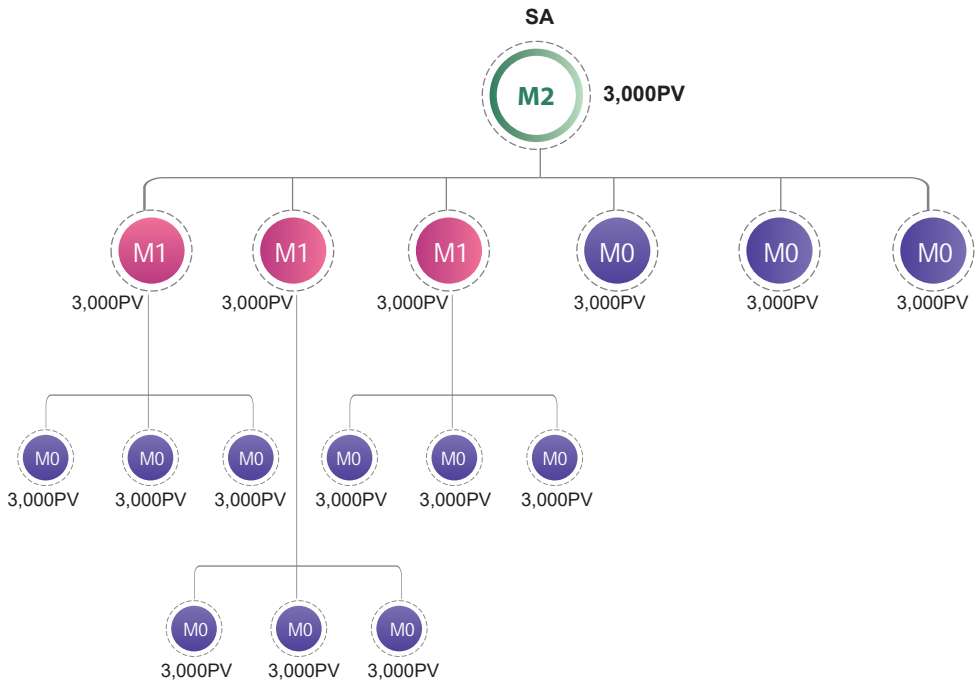
Your status : Distributor - 12,000PGPV (12%)

Personal PV (PPV) = 3,000PV
 Personal SV (PSV) = 3,300SV
 Personal Group PV (PGPV) = 12,000PV
 Personal Group SV (PGSV) = 13,200SV
 Accumulated GPV = 12,000PV

Your Bonus Income	= 13,200SV X 12%	= PHP 1,584.00
Group Bonus	= (3,300SV X 9% X 3)	= (PHP 891.00)
Less: Downlines Bonus		
YOUR Bonus Income		<u>PHP 693.00</u>

How to become
A STAR DIAMOND WITHIN 4 MONTHS

"The description of how to achieve Star Diamond in 4 months is for illustration purposes only, and should not be construed in any manner as either representing that a particular individual will be able to achieve such status or that achieving this position is easy. Individual results will vary."



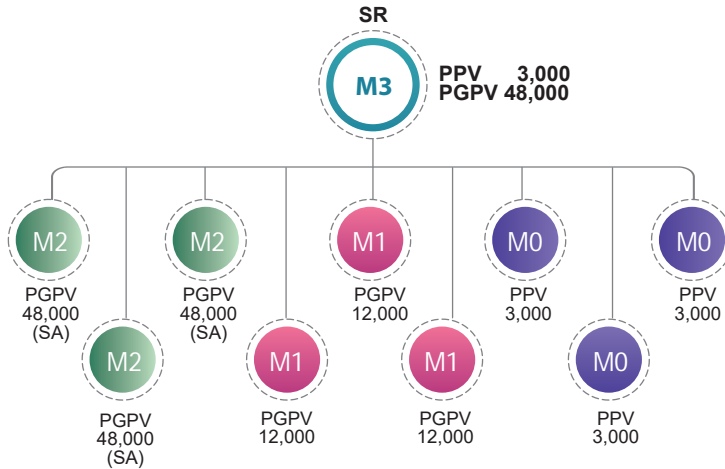
**Congratulations! You have reached more than 45,000 Accumulated GPV and you are now a Star Agent.
Your status: Star Agent - Accumulated 60,000GPV (25%)**

Personal PV (PPV) = 3,000PV
 Personal SV (PSV) = 3,300SV
 Personal Group PV (PGPV) = 48,000PV
 Personal Group SV (PGSV) = 52,800SV
 Accumulated GPV b/f = 12,000PV
 Accumulated GPV c/f = 60,000PV

Your Bonus Income
 Star Group Bonus = 52,800SV X 25% = PHP 13,200.00
 Less: Downlines Bonus = (13,200SV X 12% X 3) + (3,300SV X 9% X 3) = (PHP 5,643.00)

YOUR Bonus Income **PHP 7,557.00**

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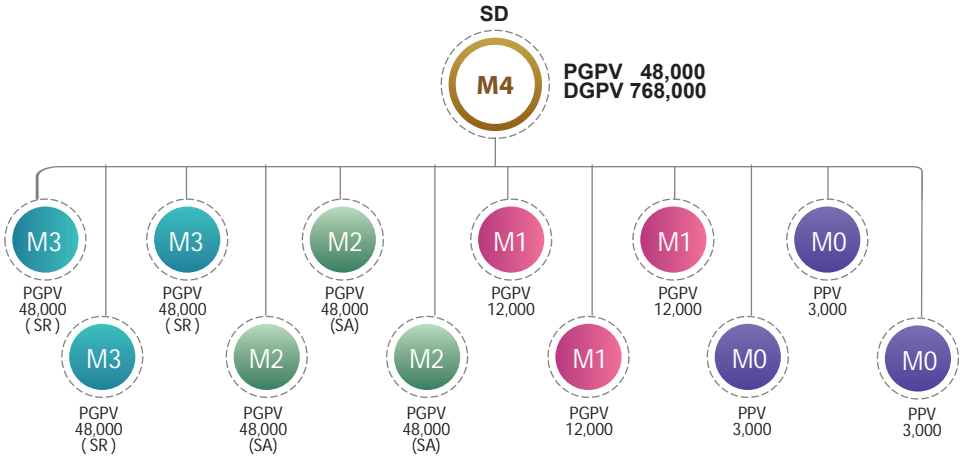
Congratulations! You have successfully promoted 3 direct Star Agent under you, and therefore you are now a Star Ruby.

Personal PV (PPV)	= 3,000PV
Personal SV (PSV)	= 3,300SV
Personal Group PV (PGPV)	= 48,000PV
Personal Group SV (PGSV)	= 52,800SV
Diamond Group PV (DGPV)	= 192,000PV
Diamond Group SV (DGSV)	= 211,200SV

Your Bonus Income

(A) Star Group Bonus	= 211,200SV X 31%	= PHP 65,472.00
Less: Downline Bonus	= (52,800SV X 25% X 3) + (13,200SV X 12% X 3) + (3,300SV X 9% X 3)	= (PHP 45,243.00) = PHP 20,229.00
(B) Development Bonus 1st level QSA	= 52,800SV X 3 X 5%	= PHP 7,920.00
(C) HP Cash Incentive		= PHP 12,500.00
YOUR Bonus Income		= PHP 40,649.00

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Congratulations! You have successfully promoted 6 SA (1st Generation) and have also met the 25,000DGPV quota. Hence you are now a Star Diamond.

- Personal PV (PPV) = 3,000PV
- Personal SV (PSV) = 3,300SV
- Personal Group PV (PGPV) = 48,000PV
- Personal Group SV (PGSV) = 52,800SV
- Diamond Group PV (DGPV) = 768,000PV
- Diamond Group SV (DGSV) = 844,800SV

Your Bonus Income

(A) Star Group Bonus = 844,800SV X 37% = PHP 312,576.00
 Less: Downline Bonus = (211,200SV X 31% X 3) + (52,800SV X 25% X 3) + (13,200SV X 12% X 3) + (3,300SV X 9% X 3) = (PHP 241,659.00) = **PHP 70,917.00**

(B) Development Bonus
 1st Level QSA = 52,800SV X 6 x 5% = PHP 15,840.00
 2nd Level QSA = 52,800SV X 9 x 4% = PHP 19,008.00 = **PHP 34,848.00**

(C) International Profit Sharing

Assumption:-

- i) IPS Fund = PHP 400,000.00
- ii) Total IPS Point for all Qualifiers = 50,000,000pts
- iii) YOUR IPS Point for the month = 844,800SV X 100% = 844,800pts

Your International Profit Sharing = $\text{PHP}400,000 \times \frac{844,800\text{pts}}{50,000,000\text{pts}}$ = **PHP 6,758.40**

YOUR Bonus Income = PHP112,523.40

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